

Contacts

PwC Transportation and Logistics practice

US T&L Industry Leader

Kenneth H. Evans—+1.305.375.6307
kenneth.evans@us.pwc.com

US T&L Advisory Leader

Jonathan Kletzel—+1.312.298.6869
jonathan.kletzel@us.pwc.com

US T&L Tax Leader

Michael J. Muldoon—+1.904.366.3658
michael.j.muldoon@us.pwc.com

US T&L Assurance Leader

Andre Chabanel—+1.973.236.4549
andre.chabanel@us.pwc.com

US T&L Transaction Services Partner

Dana Drury—+1.214.758.8245
dana.drury@us.pwc.com

US T&L Transaction Services Director

Lisa Jackson—+1.312.298.4308
lisa.jackson@us.pwc.com

US T&L Director

Bryan Terry—+1.678.431.4676
bryan.terry@us.pwc.com

US T&L Senior Manager

David Mandelbaum—+1.646.471.6040
david.n.mandelbaum@us.pwc.com

US T&L Assurance Senior Manager

Jeffrey J. Simmons—+1.214.979.8606
jeffrey.j.simmons@us.pwc.com

US Industrial Products Marketing Director

Thomas Waller—+1.973.236.4530
thomas.a.waller@us.pwc.com

US Industrial Products Marketing Manager

Diana Garsia—+1.973.236.7264
diana.t.garsia@us.pwc.com

US Research Analyst

Michael Portnoy—+1.813.348.7805
michael.j.portnoy@us.pwc.com

Editorial Contributor

Philip Booth—+1.813.348.7815
philip.booth@us.pwc.com

Global T&L Industry Leader

Klaus-Dieter Ruske—+49.211.981.2877
klaus-dieter.ruske@de.pwc.com

Global T&L Advisory Leader

Bert Kuypers—+32.2.710.4532
bert.kuypers@be.pwc.com

United Kingdom T&L Leader

Coolin Desai—+44 (0)20 7212 4113
coolin.desai@uk.pwc.com

Central and Eastern Europe T&L Leader

Nick Allen—+381 11 3302100
nick.allen@rs.pwc.com

Brazil T&L Leader

Luciano Sampaio—+55.11.36742451
luciano.sampaio@br.pwc.com

China-Hong Kong T&L Leader

Alan Ng—+852.2289.2828
alan.ng@hk.pwc.com

Australia T&L Leader

Joseph Carrozzi—+61.2.8266.1144
joseph.carrozzi@au.pwc.com

Middle East T&L Leader

Anil Khurana—+971.4304.3100
anil.khurana@ae.pwc.com

Global Logistics and Post Coordinator

Kenneth H. Evans—+1.305.375.6307
kenneth.evans@us.pwc.com

Global Rail and Infrastructure Coordinator

Julian Smith—+7 495 967 6462
julian.smith@ru.pwc.com

Global Shipping and Ports Coordinator

Socrates Leptos-Bourgi—+30.210.428.4000
socrates.leptos.-bourgi@gr.pwc.com

Global Airlines and Airports Coordinator

Martha Elena Gonzalez—+52.55.5263.6000
martha.elena.gonzalez@mx.pwc.com

Global T&L Business Development and Marketing

Peter Kauschke—+49.211.981.2167
peter.kauschke@de.pwc.com

Global T&L Knowledge Management

Usha Bahl-Schneider—+49.30.2636.5425
usha.bahl-schneider@de.pwc.com

PwC Global Transaction Services practice

Global Transaction Services Leader

Colin McKay—+1.646.471.5200

colin.mckay@us.pwc.com

US Transaction Services Leader

Martyn Curragh—+1.646.471.2622

martyn.curragh@us.pwc.com

Europe Transaction Services Leader

Phillippe Degonzague—+33.01.5657.1293

philippe.degonzague@fr.pwc.com

Asia-Pacific Transaction Services Leader

Chao Choon Ong—+65.6236.3018

chao.choon.ong@sg.pwc.com

US Transaction Services, Assurance

Brian Vickrey—+1.312.298.2930

brian.vickrey@us.pwc.com

US Transaction Services, Tax

Michael Kliegman—+1.646.471.8213

michael.kliegman@us.pwc.com

US Transaction Services, Merger Integration

David Limberg—+1.216.875.350

david.limberg@us.pwc.com

Methodology

Intersections is an analysis of mergers and acquisitions in the global transportation and logistics industry. Information was sourced from Thomson Reuters and includes deals for which targets have primary NAICS codes that fall into one of the following NAICS industry groups, NAICS industries, or national industries: scheduled air transportation; nonscheduled air transportation; rail transportation; deep-sea, coastal, and Great Lakes water transportation; inland water transportation; general freight trucking; specialized freight trucking; urban transit systems; interurban and rural bus transportation; taxi and limousine service; school and employee bus transportation; charter bus industry; other transit and ground passenger transportation; support activities for air transportation; support activities for rail transportation; support activities for water transportation; other support activities for road transportation; freight transportation arrangement; other support activities for transportation; postal service; local messengers and local delivery; general warehousing and storage; refrigerated warehousing and storage; other warehousing and storage; and process, physical distribution, and logistics consulting.

This analysis includes all individual mergers and acquisitions for disclosed or undisclosed values, leveraged buyouts, privatizations, minority stake purchases, and acquisitions of remaining interest announced between

January 1, 2009, and March 31, 2012, with a deal status of completed, intended, partially completed, pending, pending regulatory approval, unconditional (i.e., initial conditions set forth by the acquirer have been met but deal has not been completed), withdrawn, seeking buyer, or seeking buyer withdrawn. The term deal, when referenced herein, refers to transactions with a disclosed value of at least \$50 million unless otherwise noted.

Regional categories used in this report approximate United Nations (UN) regional groups as determined by the UN Statistics Division, with the exception of the North America region (includes North America and Latin and Caribbean UN groups), the Asia and Oceania region (includes Asia and Oceania UN groups), and Europe (divided into United Kingdom, plus Eurozone and Europe ex-UK and Eurozone regions). The Eurozone includes Austria, Belgium, Cyprus, Estonia, Finland, France, Germany, Greece, Ireland, Italy, Luxembourg, Malta, the Netherlands, Portugal, Slovakia, Slovenia, and Spain. Oceania includes Australia, New Zealand, Melanesia, Micronesia, and Polynesia. Overseas territories were included in the region of the parent country. China, when referenced separately, includes Hong Kong. International Monetary Fund classifications were used to categorize economies as advanced or developing and emerging.

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